

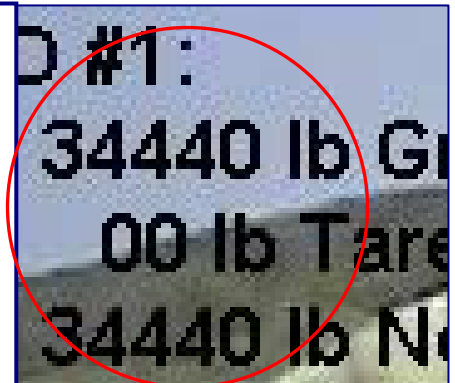


Video Systems that Work!™

Integrated Scale-Video Security System



- ⇒ SCALE DATA Superimposed on the video record.
- ⇒ Search by Text/Motion/Weight
- ⇒ Scale Database can be viewed in Microsoft Access or Excel
- ⇒ View Information (scale and/or video) Remotely via the Internet



Losing Money Across Your Scale ?

- ◆ Protect Your Investment
- ◆ Lower Insurance Premiums
- ◆ Increase Quality Control
- ◆ Improve Customer Service
- ◆ Eliminate Short Ticket Reporting
- ◆ Limit Your Liability
- ◆ Employee and Customer Security
- ◆ Short-Term **Full Cost** Payback

***... WE'VE DEVELOPED A UNIQUE
INTEGRATED SCALE-VIDEO SOLUTION***



Think GuardDog

We help ... Save You Money

- ❑ Reduces theft loss and shrinkage
- ❑ Ensures employee/customer honesty
- ❑ Encourages employee productivity
- ❑ Documents load departures
- ❑ Lowers liability and compensation rates



"In our business return on investment is everything. I was really surprised, beyond the piece of mind benefit of knowing that my pit is protected from those who have no business being there, 100% of my investment was returned from misreported load tickets after only 5 months."

Integrated Scale – Video System

What will it do for me?



In short, **GuardDog Surveillance Systems** has integrated our high-end, PC-Based video surveillance system with numerous weigh-scale systems that are used in the aggregate mining, scrap-iron and agricultural industry and created a very unique scale-video combination that is:

- Simple to use,
- Helps maximize your operation's profitability,
- Provides piece of mind that you'll be accurately compensated for the stone that leaves your quarry
- Provides a video record of everyone that:
 - Drives away without weighing out (i.e. steals your product),
 - Trespasses your property, or,
 - Uses your equipment in an unsafe, reckless or irresponsible manner.

Additionally, our system creates an Access[®] Database that allows you to identify video footage and scale gross weight of every vehicle that crosses your scale. The values that the scale actually read can be quickly compared to the tickets your customers or staff leave in your scale house – anything different is recoverable shrink that goes directly to your bottom line.

Finally, if your operation has an internet connection (or we can install one via one of the many local Wireless Internet Service Providers - WISP's) we can configure your system to be accessed and maintained 100% from the comfort and convenience of your office.

Integrated Scale – Video System

How does it work?

Our base system consists of a complete video surveillance system with 3 high resolution color (with night vision infrared) cameras. The cameras are typically positioned to capture incoming/exiting traffic (before the scale-house), the scale and incoming/exiting traffic into the pit (beyond the scale-house). This provides a complete record of all entrance and exit traffic.



integrated scale-video system captures your scale data and superimposes it on top of our video image from the scale camera. At the same time, we create a Microsoft Access® Database that our “[Smart TEXT Search](#)” feature can be used to location all scale transactions over a given time period.

Smart Search

No	Date/Time	C...	TEXT
1	2010-04-13 10:22:57	2	ID #1: 00 79400 lb
2	2010-04-13 10:22:58	2	ID #1: 00 79380 lb
3	2010-04-13 10:22:59	2	ID #1: 00 79400 lb

Smart Search

ID #1: 00 79400 lb Gross
 00 lb Tare
 79400 lb Net
 ID #1: 00 79380 lb Gross
 00 lb Tare
 79380 lb Net
 ID #1: 00 79400 lb Gross
 00 lb Tare
 79400 lb Net

SIMPLE – FAST – POWERFUL

When “[Smart Search](#)” results (complete with the superimposed scale data) is selected the associated video clip can be reviewed on the spot or saved as a video or as a still image.

With a few quick formula additions, (that GuardDog provides) the scale database (below), imported into Excel, can

Microsoft Excel - Scale DB									
	A	F	G	H	I	K	L		
1	ORIGINAL DATABASE INFORMATION								
2	f id	f date	f systime	f cam	f text	f savepath	f savepos		
63	60	20100403064544	2010040603064544031	2	ID #1: 0 80600 lb Gross 00 lb Tare 80600 lb Net	F:\M4DATA\M4DATA01696.DAT	5583198		
64	61	20100403064545	2010040603064545125	2	ID #1: 0 74520 lb Gross 00 lb Tare 74520 lb Net	F:\M4DATA\M4DATA01696.DAT	6929157		
65	62	20100403143855	2010040603143855156	2	ID #1: 0 41800 lb Gross 00 lb Tare 41800 lb Net	F:\M4DATA\M4DATA01702.DAT	55114686		
66	63	20100403143856	2010040603143856281	2	ID #1: 0 77540 lb Gross 00 lb Tare 77540 lb Net	F:\M4DATA\M4DATA01702.DAT	56234339		
67	64	20100403143857	2010040603143857421	2	ID #1: 0 41780 lb Gross 00 lb Tare 41780 lb Net	F:\M4DATA\M4DATA01702.DAT	57289923		

Microsoft Excel - Scale Database				
	A	B	C	D
1				
2	f id	DATE	TIME	GROSS WGT
66	63	04/13/10	10:22:57	80600
67	64	04/13/10	10:22:58	74520
68	65	04/13/10	10:22:59	41800
69	66	04/13/10	11:06:57	77540
70	67	04/13/10	11:06:58	41780
71		Total 4/13/2010:		316,240

be used to create simple totals, sorted by customer for invoicing or used to quickly compare daily load ticket reports against what actually crossed your scale.

Think GuardDog



GuardDog Surveillance Systems

Always Wanted Integrated Scale Video...



GuardDog Surveillance Systems

Phone: (920) 342-0703



...Why not call **GuardDog** today?

Recognized Potential + Innovation = Opportunity
(How our Integrated Scale Video Solution came to be)

Early in 2009 an independent pit owner contacted us indicating he'd heard about our systems and was interested in installing video surveillance at his aggregate pit-mining operation. At the time, I was unaware that video surveillance had a place in a quarry; Nonetheless, I accepted the appointment and met with the gentleman.

Upon inspection of his remote, rural scale installation, I concluded the video surveillance installation would be simple but beyond video, I told my prospective client that if he'd be willing to work with me I believed that I could integrate his digital scale system with our video and for little to no additional cost, I could provide him a whole lot more VALUE.

The gent was more than willing and over a short development program we succeeded! Not only did we provide our customer exceptional video surveillance (that provides him record of all that enter/exit his pit) our integration of his scale system also provided him all the benefits this brochure mentions.

Our initial customer reports that his investment was paid for (100%) after only five (5) months of operation – just from revenues he was being shorted - the difference between what actually crossed and what was reported (by the truck operator) crossed the scale. Additionally, he's also identified and recovered what others stole (drove out without crossing the scale) and identified those who were trespassing his site. This client was so pleased with the results from our systems that he provided referrals that have sold an additional five (5) systems!

Since that initial installation we've successfully integrated scales from a number of different companies and installed our products in applications varying from pit mining operations, to agricultural applications to recycling businesses. Wherever there's a scale there's a potential that Integrated Scale Video can enhance the operation's profitability.

Each installation – just like our first – has provided very quick payback numbers and over time, each continues to pay their investors regular and guaranteed dividends.

Give us a call today so we can further explain how you might soon benefit from one of our Integrated Scale-Video solutions.

